

L'ASSURANCE DES RISQUES POLITIQUES EN AFRIQUE

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BPL GLOBAL

- Courtier spécialisé en Risques Politiques
- Fondé en 1983
- Basé à Londres, Paris, Hong Kong, Singapour, Dubaï
- Indépendant, détenu par ses employés
- 85 employés à travers le monde
- Nos Clients : les grands exportateurs, traders, investisseurs et institutions financières, actifs dans les pays émergents
- Nos Assureurs : assureurs internationaux privés et publics
- Partenaires Globaux basées à: Boston, New-York, Dallas, Los Angeles, Sao Paolo, Milan, Shanghai

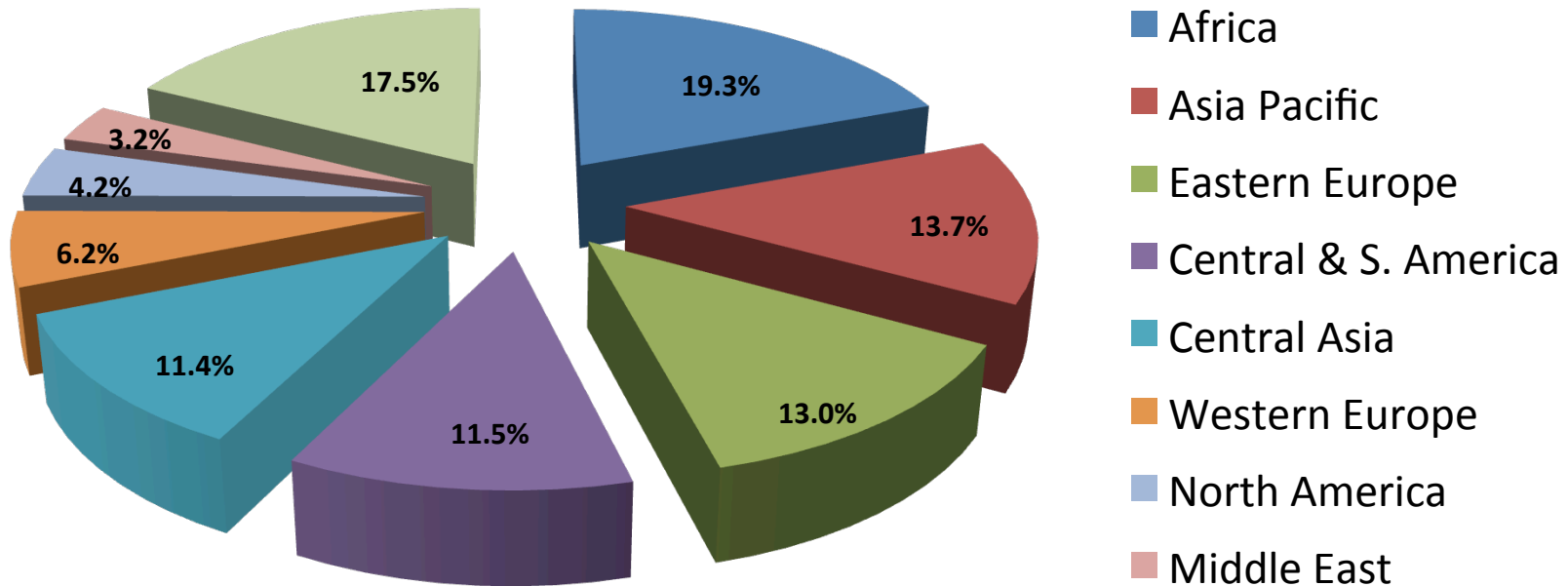


- 2016 Premium flow: +/-USD 400,000,000
- Portfolio as at January 2017: USD 39,8 billion
- CPRI Claims collected:
(from 1983 to 01/03/2017) USD 2,170,376,074

BPL Global Portfolio by region

Emerging Market focus.....

Percentage of USD 39,8 billion

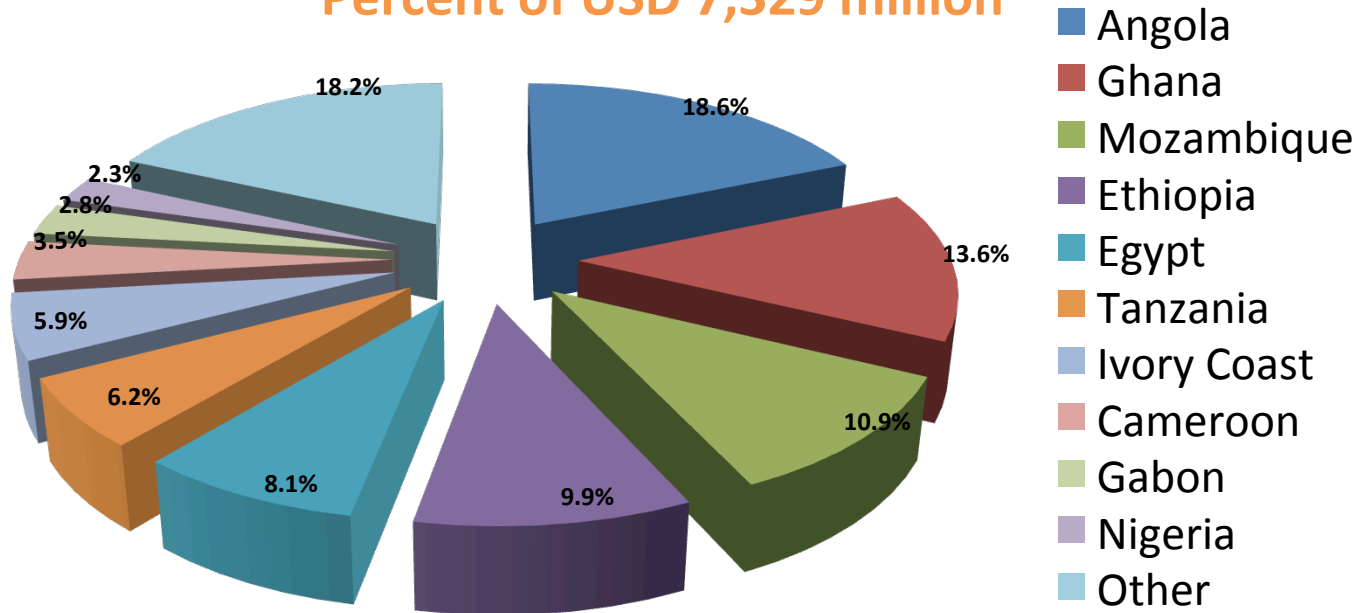


BPL Global **Africa** Exposure: November 2016

Top Ten Country Exposure



Percent of USD 7,329 million

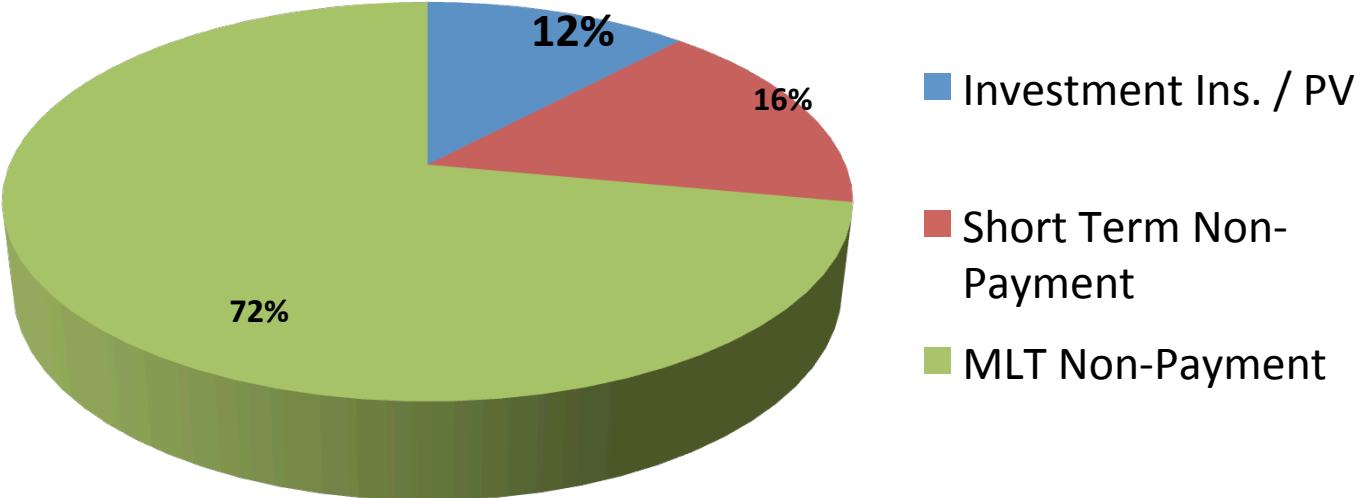


BPL Global **Africa** Exposure: November 2016

Business Mix: Even more MLT



Percent of USD 7,329 million



CPRI MARKET

CPRI Market: Overview



PRINCIPALES SOLUTIONS D'ASSURANCE BPL

1. Contract Frustration, including Bonds and CCP for exporters and contractors,
2. Investment Insurance (i.e. balance sheet protection) for equity investors,
3. PV and PV Plus for companies with physical assets,
4. Non-Payment Insurance for Banks (i.e. financial institutions who finance all the above activity).

Assurance Risques Politiques au bénéfice des exportateurs



- Non-paiement / Non-transfert
- Risque de fabrication (interruption de marché), ci-inclus risques politiques
- Appel abusif des cautions
- Matériel de chantiers (*Comprehensive Contractor's Plant*)

Assurance Risques Politiques au bénéfice des investisseurs (investissements, prêts et actifs)



- Violences Politiques / Terrorisme
- Abandon Forcé des activités
- Expropriation, Saisie
- Rupture de contrat / concession
- Inconvertibilité de devises

Assurance Risques Politiques au bénéfice de sociétés ayant des actifs physiques à l'étranger (PV / PV +)



Political Violence Insurance

- Riots, Strikes and/or Civil Commotion and/or Malicious Damage,
- Sabotage and/or Terrorism,
- Insurrection, Revolution and/or Rebellion and/or Coup d'Etat and/or Mutiny,
- War and/or Civil War.

Political Risk Insurance for Land-Based Property

- Political Violence (see the adjacent box),
- Takings (Capture, Seizure and/or Confiscation and/or Expropriation),
- Permanent Loss of Use (Abandonment, Deprivation and/or Sanctions).

Assurance Risques Politiques au bénéfice des banques



- Bank Loan Comprehensive Non-Payment Policy
- Bank Loan Guarantor Non-Honouring Policy
- Trade Debt Comprehensive Non-Payment Policy
- Non-Honouring of Letter of Credit
- Receivables Financing / Discounting
- Master Policy Wording (Obligor and Covered Transaction)

Key Contacts

